Grafton

Single-Family Properties	January			Year to Date		
Key Metrics	2015	2016	+/-	2015	2016	+/-
Pending Sales	8	11	+ 37.5%	8	11	+ 37.5%
Closed Sales	5	13	+ 160.0%	5	13	+ 160.0%
Median Sales Price*	\$395,000	\$375,500	- 4.9%	\$395,000	\$375,500	- 4.9%
Inventory of Homes for Sale	71	68	- 4.2%			
Months Supply of Inventory	4.3	3.9	- 9.3%			
Cumulative Days on Market Until Sale	162	110	- 32.1%	162	110	- 32.1%
Percent of Original List Price Received*	91.8%	94.0%	+ 2.4%	91.8%	94.0%	+ 2.4%
New Listings	11	18	+ 63.6%	11	18	+ 63.6%

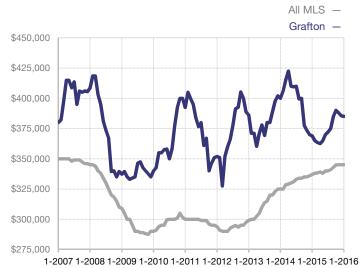
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	January			Year to Date		
Key Metrics	2015	2016	+/-	2015	2016	+/-
Pending Sales	9	4	- 55.6%	9	4	- 55.6%
Closed Sales	7	6	- 14.3%	7	6	- 14.3%
Median Sales Price*	\$275,200	\$278,750	+ 1.3%	\$275,200	\$278,750	+ 1.3%
Inventory of Homes for Sale	19	15	- 21.1%			
Months Supply of Inventory	2.4	1.8	- 25.0%			
Cumulative Days on Market Until Sale	96	99	+ 3.1%	96	99	+ 3.1%
Percent of Original List Price Received*	95.3%	94.4%	- 0.9%	95.3%	94.4%	- 0.9%
New Listings	7	5	- 28.6%	7	5	- 28.6%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

